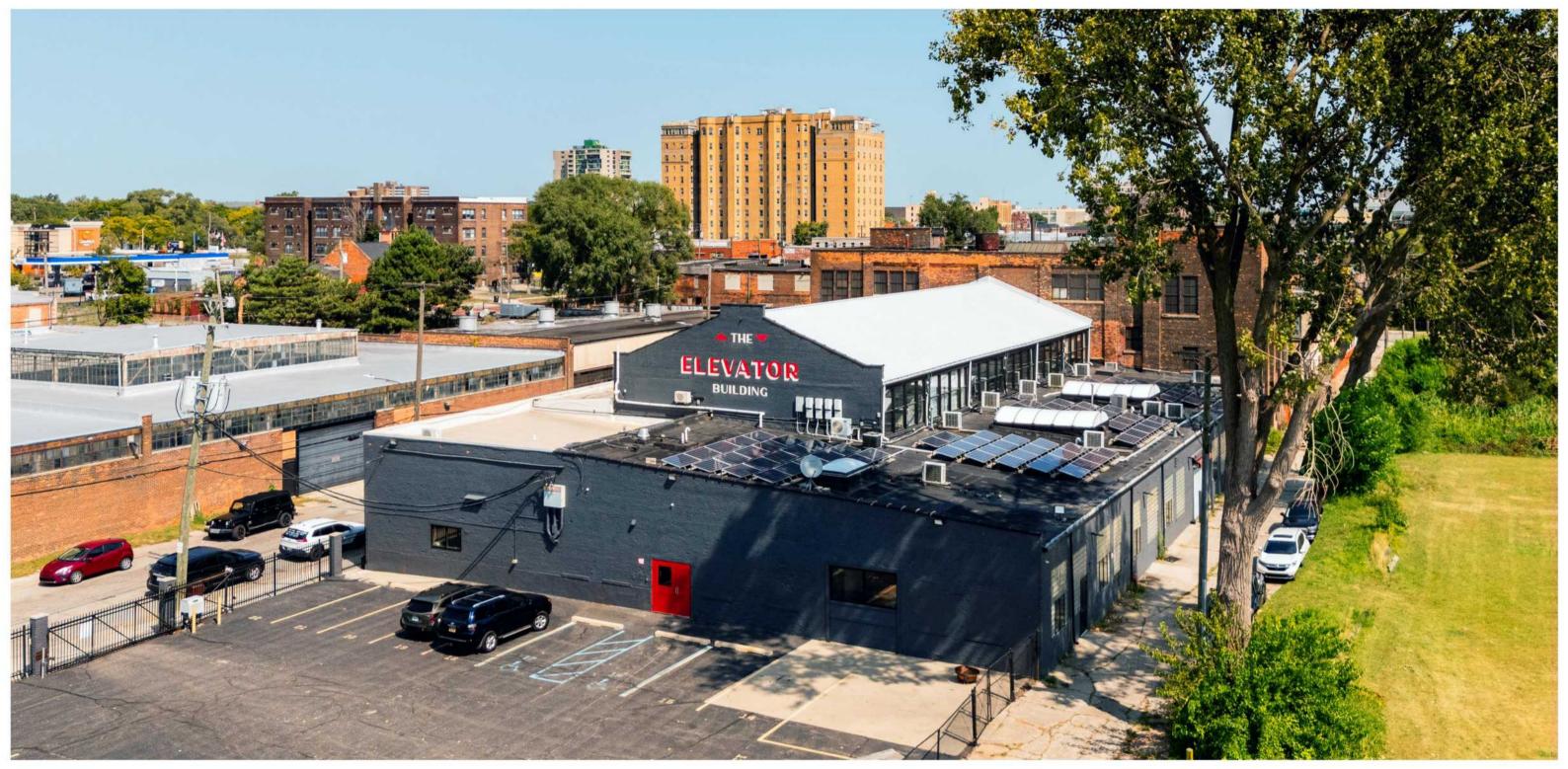
## **ELEVATOR BUILDING**



NEIGHBORHOOD

LOCATION

SPACE TYPE

The newly renovated Elevator Building offers creative workspace in the heart of Detroit's East Riverfront. The building hosts a community of creative professionals working in media, architecture, fashion, wellness, community services, and other fields. The spaces offer a modern reboot of Detroit's industrial past, featuring ample light, high ceilings, and exposed brick and beams. Capital improvements include new roof systems, energy-efficient windows, new HVAC units, and renovated bathrooms. Amenities have also been added, including a conference room, kitchenette, bike storage, high-speed wifi and a private shower room. Tenants take advantage of the building's direct proximity to the award-winning Riverwalk and the Dequindre Cut to access downtown, Eastern Market and Lafayette Park by foot, bike or scooter.

ASKING PRICE	INITIAL CAP RATE	CURRENT NOI	LEASE TYPE
\$3,950,000	9%	\$354,399	<b>Modified Gross</b>
ADDRESS		BUILDING SIZE	PARKING
1938 FRANKLIN ST, DETROIT, MI 48207		28,078 SF	22 Spaces

SD-4		

#### ZONING DESCRIPTION

ZONING

The SD4 District is intended for areas indicated in the Detroit Master Plan as appropriate for high intensity residential and commercial mixed-use development due to regional significance and unique locational attributes and amenities, such as the Riverfront. While recognizing that, although it may be desirable to retain in such areas a mix of existing uses, such as offices, lofts, and certain industrial establishments, due to the local ambience it provide, increased industrialization of such areas by very intense and abrasive land uses is considered inappropriate.

NEIGHBORS

Detroit Riverwalk, Dequindre Cut Greenway,
Aretha Franklin Amphitheater, Renaissance
Center, Joe Muer Seafood, Andiamo, Orleans
Landing Apartments, Atwater Brewery, Harbor
Town, Meijer, Atwater Beach, Red Hook Coffee,
Breadless, Empacho argentinian street food, Stroh
River Place, Rattlesnake Club, Bucharest Grill,
Harbor town Market

## THE ELEVATOR BUILDING

Creative Workspaces

#### **Robust and Diverse Tenant Base**

Despite the rise in work-from-home trends, the majority of small businesses continue to rely on physical workspaces to operate effectively.

#### Move-In Ready Spaces

Tenants lease space in its current condition, with no tenant improvement (TI) requirements, ensuring faster occupancy and cost savings.

#### Minimal Broker Fees

With most tenants opting to handle their own leasing arrangements, broker involvement is limited, keeping transaction costs low.

#### Simple, Transparent Pricing

Rents are quoted as a flat monthly rate, allowing small space tenants to focus on total costs rather than price per square foot.

#### **Consistent Occupancy Rates**

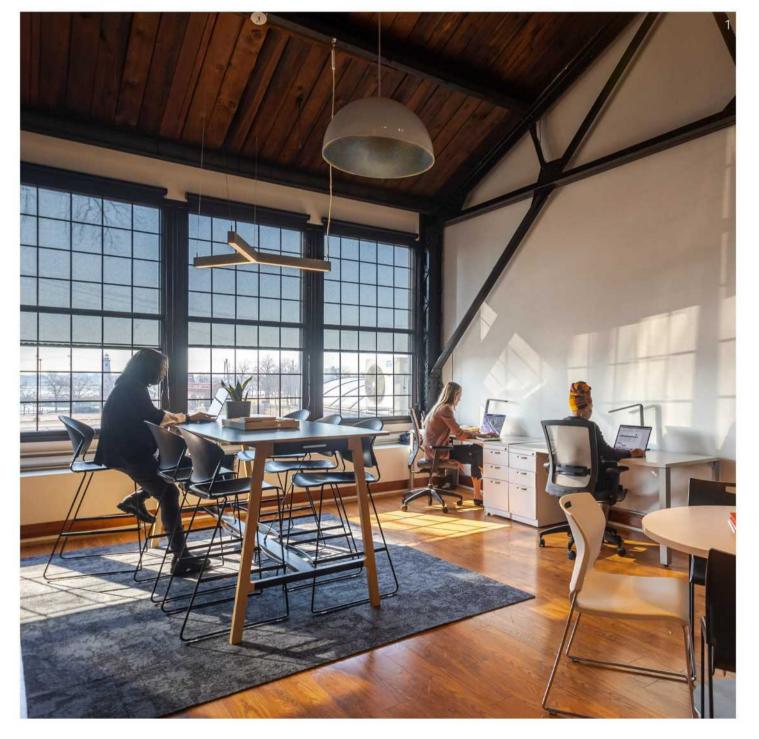
Proven track record of maintaining high occupancy levels, even with relatively short-term lease agreements of 3-5 years.

#### **Diverse and Resilient Tenant Mix**

A broad, varied tenant base reduces exposure to credit risk, ensuring stable cash flow and occupancy across different market conditions.

O'Connor Real Estate

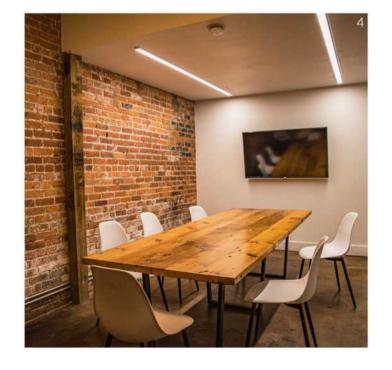


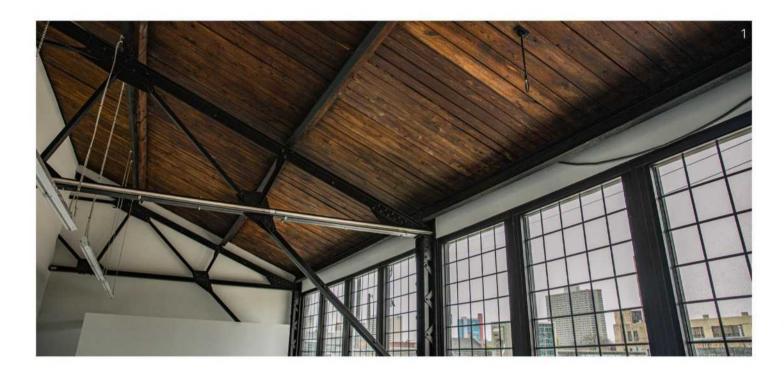






- Open plan creative work space
   Dequindre Cut Greenway
   Most suites have usable mezzanine space
   Renovated conference room with free Wi-Fi





- Exposed original hardwood ceilings
   Modern work spaces
   Tenant bike storage
   Building lobby







# 1938 FRANKLIN STREET FLOOR PLANS

#### **FEATURES**

Suites have separately metered electric for HVAC, light and outlets

Tenants contract directly with DTE for electrical

Building offers an array of suite size and shape options.

Adjoining suites can easily be combined to accommodate growth.



FIRST FLOOR SECOND FLOOR

## **AREA DEVELOPMENTS**



#### Residences at Water Square

The residential skyscraper under construction at the former site of the Joe Louis Arena will be the biggest apartment tower to open on the Detroit Riverfront in decades. The all-glass highrise boasting 496 upscale units will open in 2024 with an all-season swimming pool, rooftop terrace, and fitness center.



**Hudson's Site** 

Hailed as the city's most significant development in decades, the development of the former Hudson's site in the Central Business District will include 1.5 million square feet of office, retail, restaurant, hotel, residential, and event space. Construction of the city's second tallest skyscraper is expected to be complete in 2024.



The Ralph C. Wilson Centennial Park

The final part of the Detroit Riverfront Conservancy's master plan of revitalizing 5.5 miles along the river, the park is a \$75 million investment stationed on the west side of the Riverfront near the site of the former Joe Louis Arena. It will consist of 22 acres of playscapes and recreational spaces.

## **AREA DEVELOPMENTS**



#### **Huntington Place**

The redevelopment of Detroit's convention center will broaden national appeal while improving its function and experience locally. Plans call for building an attached hotel and ballroom and extending Second Street to facilitate access and loading while providing connectivity to the Riverwalk.



#### University of Michigan Center for Innovation

The \$250 million, 200,000-square-foot building is being built by the University of Michigan to provide graduate education, talent-based community development, and community engagement. It's part of the larger \$1.5 billion District Detroit development that includes new construction of six buildings and reuse of four historic properties.



#### Gordie Howe International Bridge

The new Detroit-Windsor bridge will facilitate trade and travel across the busiest international crossing in North America providing uninterrupted freeway traffic flow between the two countries. When complete in 2025, the 1.5-mile crossing will feature six lanes of travel, a dedicated pedestrian/cycling path, and new ports of entry.

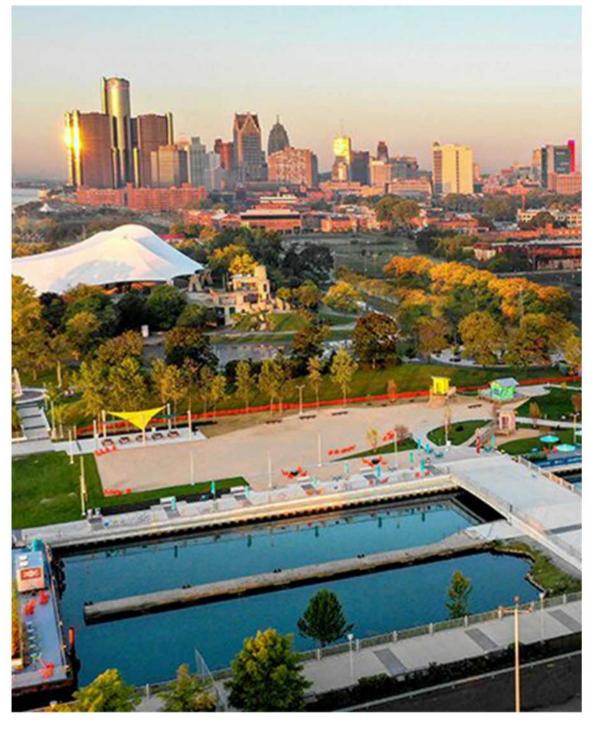
## DEQUINDRE CUT & THE RIVERWALK

The Dequindre Cut Greenway is an urban recreational path stretching two miles from the East Riverfront to Eastern Market through several residential neighborhoods. Formerly a Grand Trunk Railroad link, the predominately below-street-level greenway is beloved by pedestrians and cyclists for its urban artwork and graffiti.

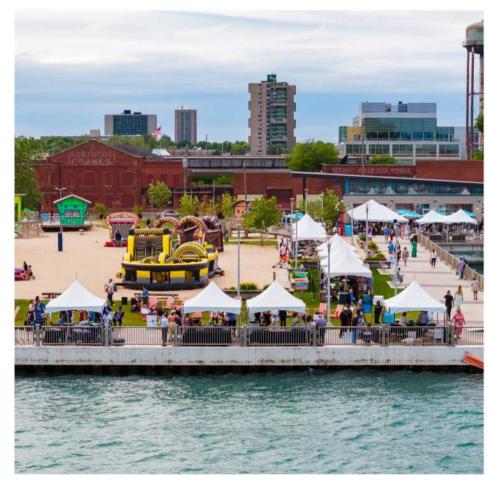














#### **BEDROCK EXPANDS FOCUS ALONG DETROIT RIVERFRONT**

Bedrock Detroit has made significant investments along the Detroit Riverfront, acquiring nearly one million square feet of property. These acquisitions include Stroh Riverplace, a 500,000-square-foot office building from the 1980s, two adjoining development parcels totaling 4.3 acres, the former UAW-GM Training Center, a 420,000-square-foot office, conference, and training facility on 18 acres of riverfront land, the 109-room Roberts Riverwalk Hotel, and a 1.7-acre development site purchased from Syncora. Additionally, Bedrock is reported to be acquiring the remaining 6.9 acres of the Syncora site, which Syncora secured development rights to following Detroit's 2014 bankruptcy.

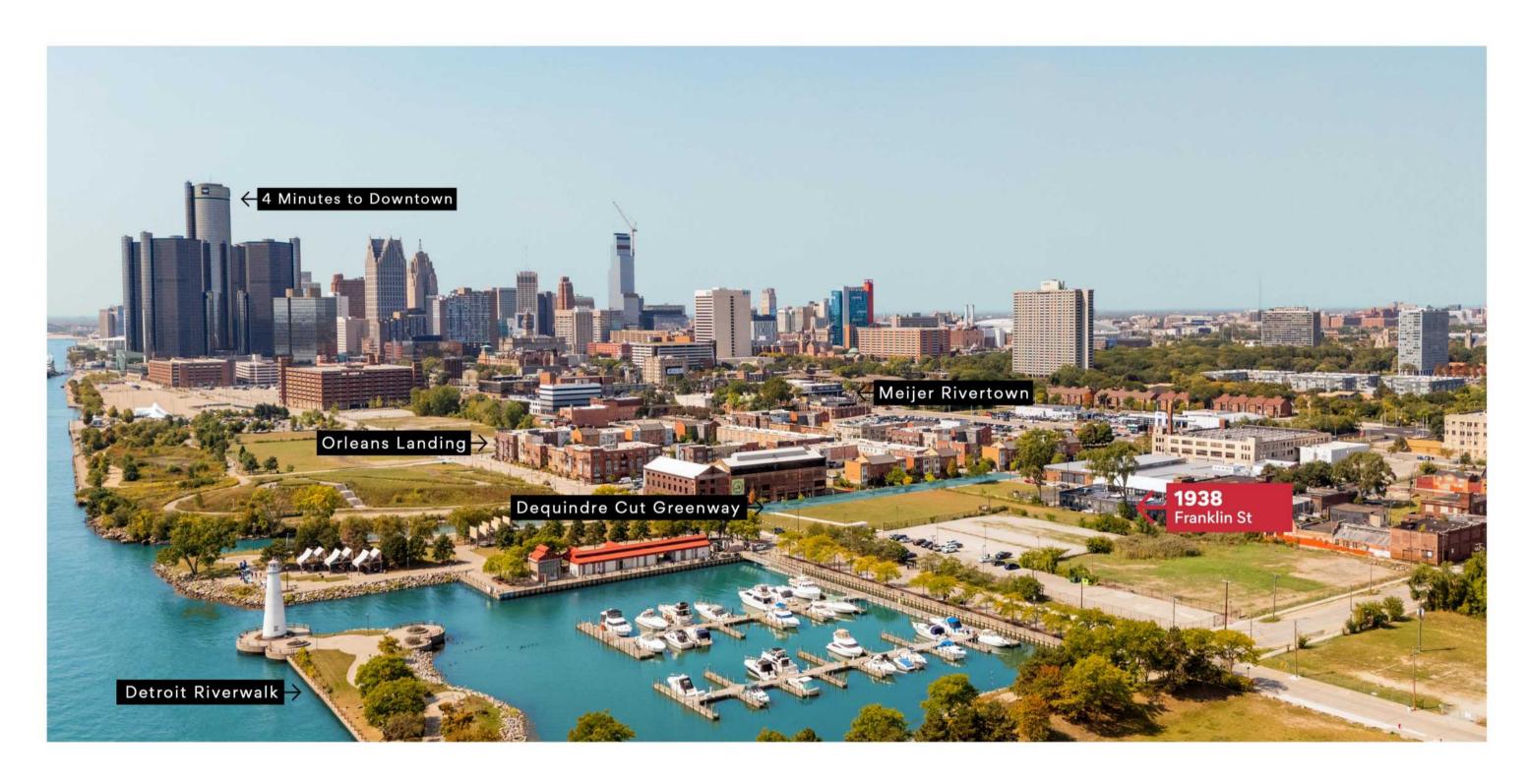
- 500 River Place
   300 River Place
   Roberts Riverwalk Hotel

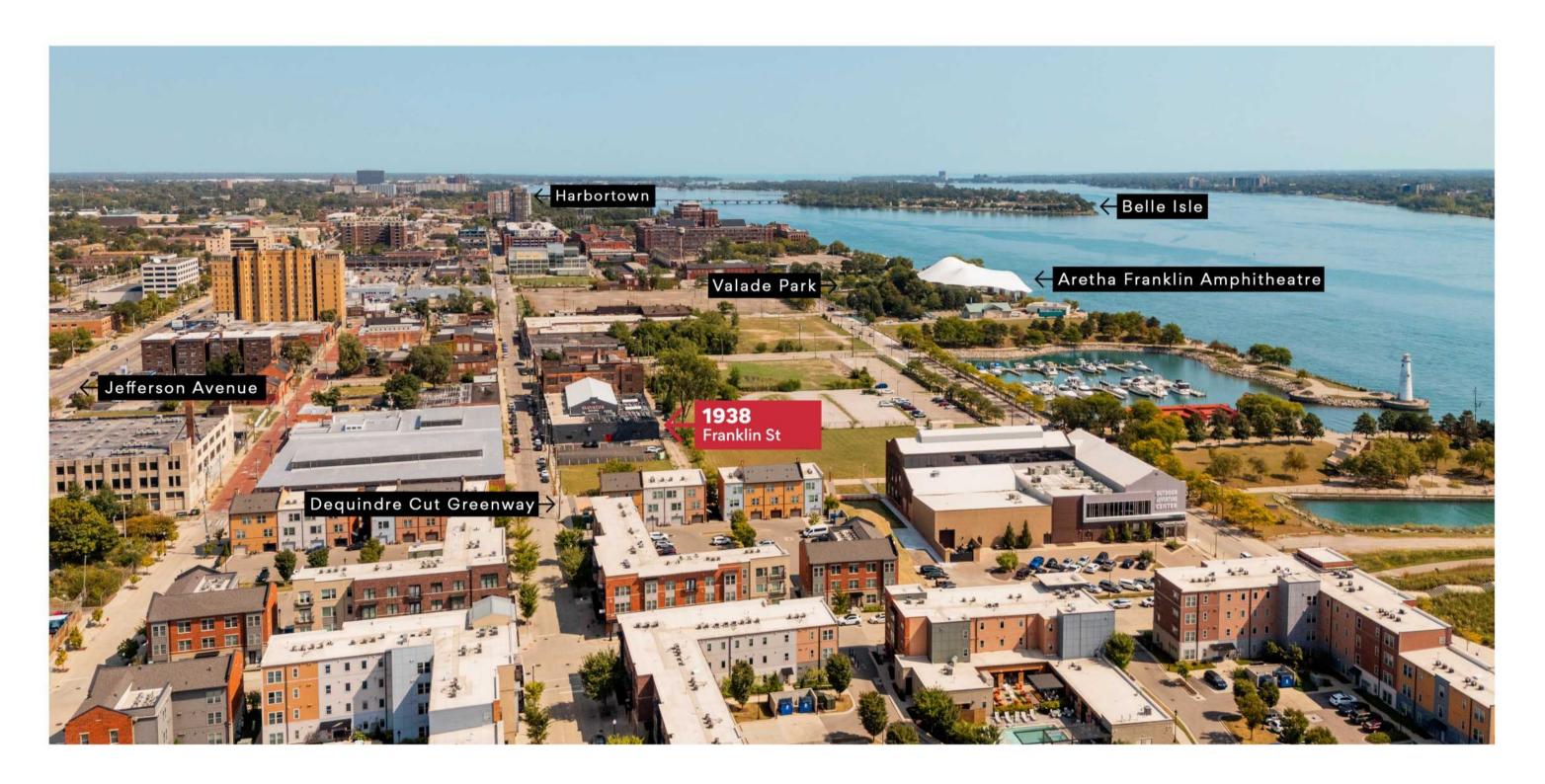






11 1938 FRANKLIN ST, DETROIT, MI 48207





## **RENT ROLL**

				Annual		
Suite	Tenant	Size	Rate	Increases	Lease Maturity	<b>Tenant Since</b>
101	Intertek PSI	1,058	\$19.46	3%	10/31/2029	11/1/2018
102	Aviary	1,072	\$18.41	3%	12/31/2025	5/18/2015
103, 107	Teen HYPE	4,989	\$17.28	3%	12/31/2026	10/19/2016
108	Teen HYPE	2,809	\$15.81	3%	12/31/2026	10/19/2016
104	Parego Holdings	1,192	\$21.78	3%	6/14/2026	6/15/2023
106	Anthem	1,139	\$22.12	3%	8/31/2029	7/1/2019
111	Teach for America	2,889	\$21.95	3%	4/30/2028	2/1/2020
112	Pending	1,998	\$22.01	3%	TBD	N/A
115	Teach for America	1,265	\$23.45	3%	4/30/2028	2/1/2020
201	Jabrocki Love	777	\$20.85	3%	3/31/2026	4/1/2023
202	Vacant	904				
203	Stylish Detroit	1,589	\$21.90	3%	4/30/2026	8/1/2020
204	TYME Consulting	790	\$21.27	3%	3/31/2027	4/1/2023
206	Eleven24	886	\$20.99	3%	5/31/2027	6/1/2024
207	Urban Alterscape	785	\$23.69	3%	10/31/2025	10/15/2019
209	Penny Jar Co.	790	\$22.17	3%	7/31/2025	8/1/2022
211	Champagne Athletics	733	\$22.92	3%	7/14/2026	7/15/2023

### **ASSUMABLE DEBT TERMS**

Lender	StanCorp	Next Rate Reset	8/1/2026
Loan Balance	\$2,445,991	Reset Interval (mos)	36
Interest Rate	6.25%	Recourse	Yes
Payment	\$16,492	Assumability	Yes
Amortization Term	300	Assumption Fee to Lender	1%
Maturity Date	8/1/2048	Transfer Fee to Servicer	1%

## **EXPENSES**

Insurance	\$ 9,896.00
Utilities	\$ 12,060.67
Repairs and Maintenance	\$ 20,475.32
Janitorial	\$ 18,120.00
Landscaping & Snow Removal	\$ 5,060.00
Personnel	\$ 14,400.00
Security	\$ 2,850.00
Mgmt Fee (5%)	\$ 26,026.39
Professional & Admin Fees	\$ 408.00
Property Taxes	\$ 56,832.00

## **TOTALS**

Gross Rental Income (96.5% Occ)	\$ 498,343.80
Parking Income (\$5 annual bumps)	\$ 15,360.00
Gas Fees	\$ 4,800.00
Total Operating Costs	\$ 166,128,38
NOI	\$ 354,399.00
Cap Rate	9%
Debt Service	\$ 197,904.00
Cash Flow After Debt Service	\$ 156,495.42
Cash-on-Cash Yield	10.41%

A TRUSTED AND RESPECTED MEMBER OF THE COMMUNITY, O'CONNOR REAL ESTATE BRINGS 20 YEARS OF EXPERIENCE AND EXPERTISE TO THE COMMERCIAL OFFICE AND RETAIL MARKET.

LISTING AGENT

Vincent Mazzola

313 704 2678

oconnordetroit.com

2122 Michigan Avenue

OFFICE

313 963 9891

SOCIAL

IIAM

vincent@oconnordetroit.com

@oconnordetroit

The information used in this marketing material was taken from sources believed to be reliable. O'Connor Real Estate makes no representation, warranty, or endorsement made as to the accuracy, reliability, adequacy, or completeness of any information or analysis contained herein and disclaims any and all liability that may be based on such information, errors therein or omissions therefrom. You and your advisors should conduct a careful and independent investigation of the property to determine your satisfaction with the suitability of the property for your needs.